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## CITY OF KELOWNA FIRE DEPARTMENT

# MEMORANDUM

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**Date:** February 28, 2002  
**File No.:** 1715-01  
**To:** RON BORN, CITY MANAGER  
**From:** FIRE CHIEF  
**Subject:** **1250 IGPM PUMPER FIRE TRUCK**  
(As proposed in 2002 Budget)

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**RECOMMENDATION:**

That Council approve the purchase of a 1250 IGPM Pumper Fire Truck from Superior Emergency Vehicles Limited, Red Deer, Alberta – for the price of \$392,763. plus tax.

**BACKGROUND:**

In January of this year we called for proposals to supply a new pumper fire truck, with a closing date of February 12, 2002.

We received three (3) proposals as follows:

- |  |            |
|--|------------|
| ◆ American LaFrance (Surrey)             | \$405,128. |
| ◆ Smeal Fire Apparatus (Nebraska)        | 399,030.   |
| ◆ Superior Emergency Vehicles (Red Deer) | 392,763.   |

Detailed evaluations were done on all three trucks by Kelowna Fire Department staff, City Mechanical staff and Purchasing staff. Evaluations were based on a set procedure as provided by City Purchasing. Issues such as warranty, delivery date, parts availability and technical support were all factored into the appraisal. Value for dollar spent and overall cost were also considered.

The final analysis by all three City departments involved was in favor of Superior, who in our unanimous opinion provided not only the best price but also the best overall product.

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GERRY ZIMMERMANN

GZ/ELD

CC: C. Kraft, Director of Finance and Corporate Services  
R. Reiter, Manager Purchasing and Stores  
D. Thorpe, Garage Supervisor